

# EKAM FOUNDATION MUMBAI

ANNUAL REPORT  
2021-2022



*"No act of kindness,  
no matter how small,  
is ever wasted."*

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From  
the Managing Trustee's Desk



Dear Patrons

I hope this message finds you and your family in good health and positive spirits. Covid continues to remain present in our lives, reinforcing our commitment to good health and well-being of our children in the society. These difficult times have not only brought forth the need for physical and financial support, but also for the necessary psychological support to our children to navigate through the challenging environment around us.

As I review the last year, I am delighted to share that we have increased our geographical reach and penetration in smaller cities and rural India. Today, we can address ourselves as a pan-India organisation supporting children in both health and education needs across the country. During the financial year 2021-22, we supported 576 children from 69 hospitals of which approximately 48% cases belonged to rural communities with little access and affordability to healthcare facilities. Under SSP, we also made greater in-roads in cancer support with partnerships with 35 institutes, and cancer support accounted for up to 30% of the total medical support during the year.

Under the Ekam Education Programme (EEP), we supported over 280 children from 38 schools and 19 colleges in over 12 states. We remain committed to providing positive affirmation to girl students and 76.04% of the education beneficiaries are bright, aspiring and highly motivated girl students from across the country.

We would like to thank our donors, network hospitals, schools and partner NGOs who have helped in building our presence across the country. Our Advisory Board members provided their inputs and feedback in a visioning and strategy exercise which has been instrumental in shaping and challenging us to achieve better and smarter results under our programmes.

Other developments during the year include obtaining the FCRA approval in December 2021, and a need to build our presence with the international donor community and Indian diaspora abroad to support the next level of growth of the Foundation.

As I end, I am extremely grateful to my team for their hard work and perseverance in building the Foundation from strength to strength. We are proud to report that our administrative and employee overheads remain below 12% of the total budget as our commitment to our donors and beneficiaries.

As a team, we remain committed to providing compassionate and timely financial support to enable access and affordability in meeting the health and education needs of children from underprivileged and vulnerable backgrounds.

I look forward to your continued support and patronage in our growth in the coming years.

Warm regards

A handwritten signature in black ink, appearing to read "Ameeta Chatterjee".

# VISION & MISSION



## VISION

To improve the health and well-being of a child by providing aid to meet their healthcare and educational needs.

## MISSION

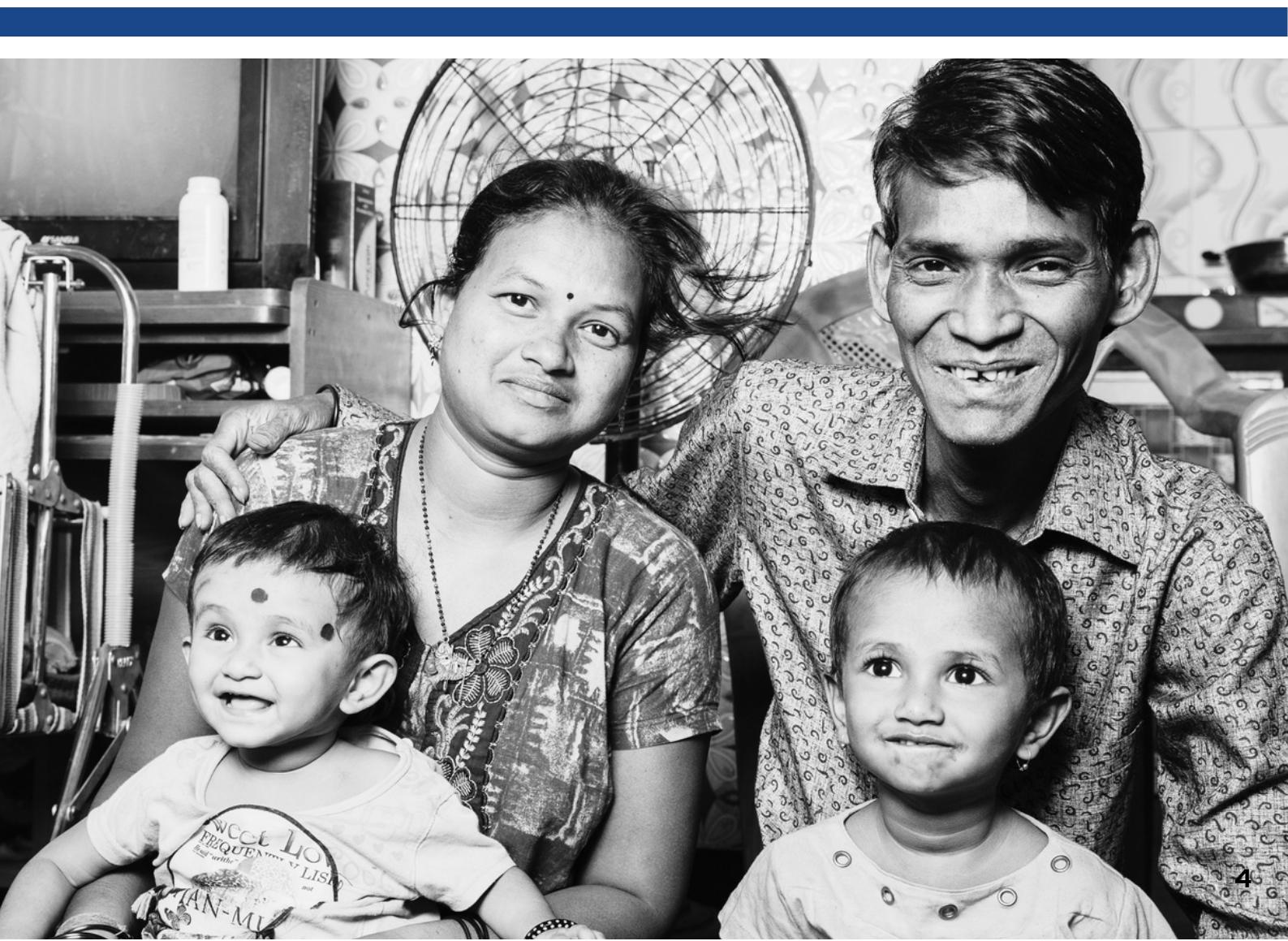
We work as enablers in meeting the health and education related expenses for children in need.

Working in partnerships with medical and educational fraternities, our mission is to provide timely and adequate support to make health and education accessible and affordable to children.

We also work towards preventive healthcare and emotional well-being of children through awareness programmes in schools and communities.

# GOAL

- Addressing tertiary healthcare objectives for neonates to adolescent children up to 18 yrs, by providing access to timely, safe and affordable treatment opportunities for saving lives.
- Catering to immediate financial assistance for their elective surgeries and medical treatment across all medical specialties - Objective is to not only help children survive but also thrive with better health.
- Helping underprivileged children access good quality education in institutions and schools that provide value based education across country, and thereby supporting them in their academic interests for their dreams of a better future.



## WAR AGAINST COVID 19



Ekam joined the nation in its fight against Covid and organised funds for hospital infrastructure support in 2021.

As the nation reeled under the duress of the second wave, our supporters helped us raise over Rs. 1.35 Cr that has added value to COVID Wards across hospitals with life saving equipments





Equipments supported

AIRVO  
BUBBLE CPAP  
INFUSION PUMP  
ECG MACHINE  
MONITOR  
PORTABLE X RAY MACHINE  
VENTILATOR  
BIPAP  
BRONCHOSCOPE

**Total Support : 1.35 Cr**

Hospitals Supported: 6

Districts Covered: 5

ICU Equipment: 16

Medicines Donated: 21000

Patient Support: 3000+

Hospitals supported

1. **LTMG Hospital, Sion, Mumbai**
2. **Balaji Children's Hospital, Mumbai**
3. **Civil Hospital, Williamsnagar, Meghalaya**
4. **Makunda Leprosy & General Hospital, Karimganj, Assam**
5. **Mercy Hospital, Kolkata, West Bengal**
6. **Sai Dhanvantri Hospital, Yavatmal, Maharashtra**



## ORGANIZATION OVERVIEW

## & THE PROBLEM THAT WE ARE ADDRESSING

Ekam Foundation Mumbai is a registered charitable trust under the Bombay Public Trust Act 1950. Since its inception in 2013, Ekam Foundation Mumbai has focused its work in the area of improving child healthcare outcomes in underprivileged sections of the society. We work as enablers in meeting the health and education related expenses for financially needy children. Working in partnerships with medical and educational fraternities, our mission is to provide timely and adequate support to make health and education accessible and affordable to children.

Every child has the right to a happy and healthy childhood, and no child should be denied quality healthcare and equal opportunity to education because of their financial background. A healthy and educated child grows up to become a meaningful and productive member of his or her community and the larger society in the future. This, as our **philosophy**, espouses our cause of creating better opportunities **for a healthy, educated and therefore, a happy child.**

References :- Congenital heart Disease in India : Dept. of Cardiology, AIIMS  
Healthcare & Equity in India- Challenges to healthcare : ncbi.nlm.nih.gov  
India's Child Mortality Rate- The Hindu; TOL; IDI Sattva  
NIH National Library of Medicine , ncbi.nlm.nih.gov/pmc/articles, paediatric cancer  
Indian Journal of Community Medicine  
State of Private Schools in India 2020, Central Square Foundation



One of the greater challenges for the future is to extend the benefits of modern treatment to the 80% of children who have little or no access to it in economically disadvantaged corners of the country.

Critical childhood diseases, like cancer or CHD for example, are not amenable to preventive strategies. Early detection and prompt diagnosis and treatment are the key to improvement of survival outcome. In India it has shown significant improvement with development of multispecialty care centers and holistic support from various organizations helping people from low-income groups gain access to proper treatment.

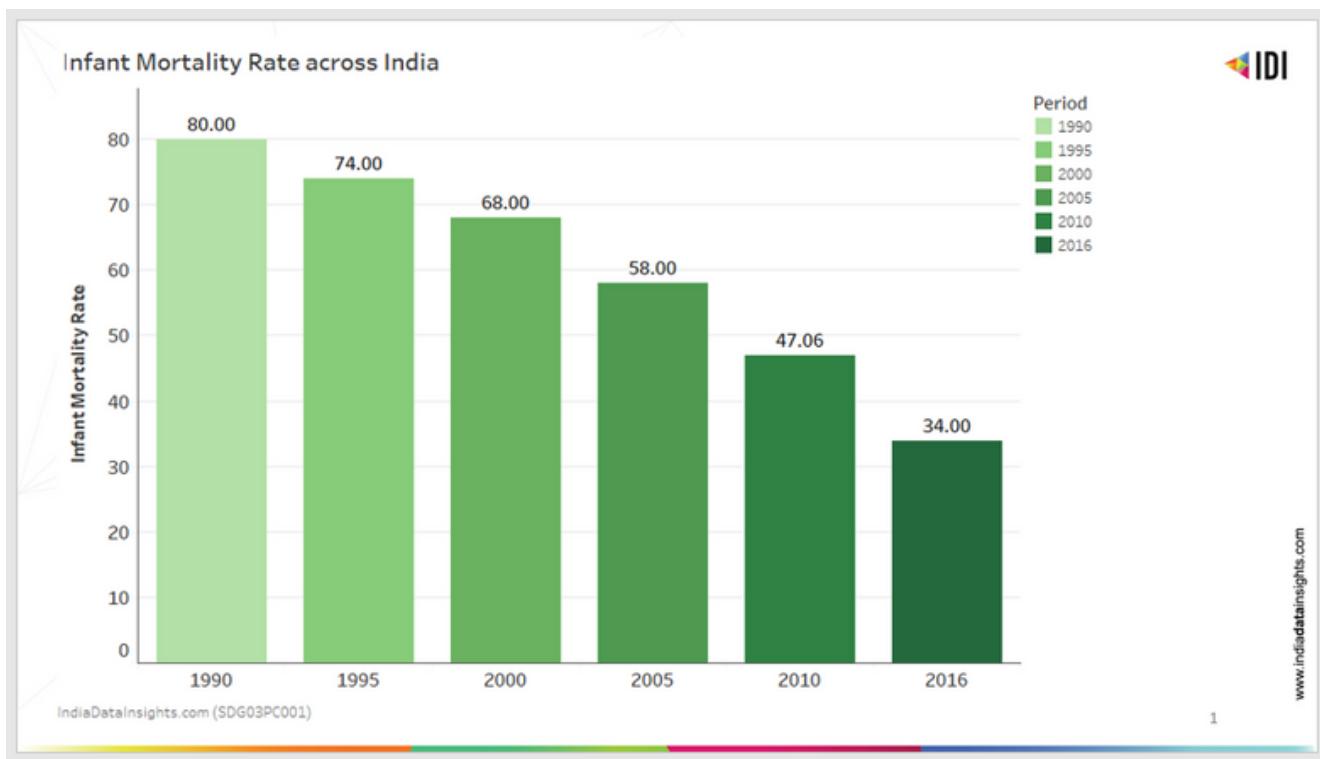
## **WHY IS IT IMPORTANT TO ADDRESS THIS?**

One quarter of child deaths in the world occur in India. Poor awareness, delayed diagnosis and treatment abandonment are major hurdles in curing diseases in children in under-resourced populations. Treatment is expensive for most families with low income. Improving accessibility of funds for these families is the first step to assure a chance of a continued treatment for the ailing child. For families uprooting themselves for availing treatment in bigger cities, it is more than survival – it is an additional burden of sustenance.

Moreover, modern/cutting edge healthcare services are predominantly restricted to a few tertiary care centers or hospitals in major cities. For long-term intensive treatments like cancer, often the poor patients are challenged to continue with the extensive cost despite hospital waivers and government healthcare schemes available to them. This results in treatment refusal and ultimately, abandonment, which are major concerns we are trying to address. The National Health Profile (2017) published by the Central Bureau of Health Intelligence states that about a quarter of all rural households and one in five urban families in India are forced into debt or sale of assets to meet hospitalization costs.

According to a new UN report, Covid-19 threatens to undo decades of progress in eliminating preventable child deaths globally. Pew Research Centre, using World Bank data, has estimated that the number of poor in India has more than doubled to 134 million from 60 million in just a year due to the pandemic-induced recession.

**The need of the hour is to make healthcare accessible and affordable. This only can mitigate conditions or diseases that are life-threatening. Only then can India set out to attain the global aim of the SDGs ( Sustainable Development Goals, Goal 3 and 4, UN Agenda 2030) for healthier lives, and better education and well-being of its people.**



India still accounts for almost a third of all under-five deaths in 2020 even though the country has witnessed a decrease in both neonatal and child mortality rates. It is still at 35.73 per 1000 live births.

Among children with CHD, the mortality rate is greatest during the first year of life. If the child gets access to proper surgery, the chances of his survival go up manifold. The estimated number of children born with CHD in India is 2,00,000. About 95 % babies born with non critical CHD are expected to attain adulthood in India with proper healthcare.

The probability of dying among children aged 5-14 years has declined from 21 in 1990 to 5 in 2019 ( per 1000 live births), due to availability of health services that address critical ailments in children in India. Likewise, the probability of dying amongst children aged 15 -21 years has dipped from 24 to 10 in the same period. This shows that if healthcare is accessible to the socially disadvantaged and the economically challenged, there is a good cure rate for any critical ailment.

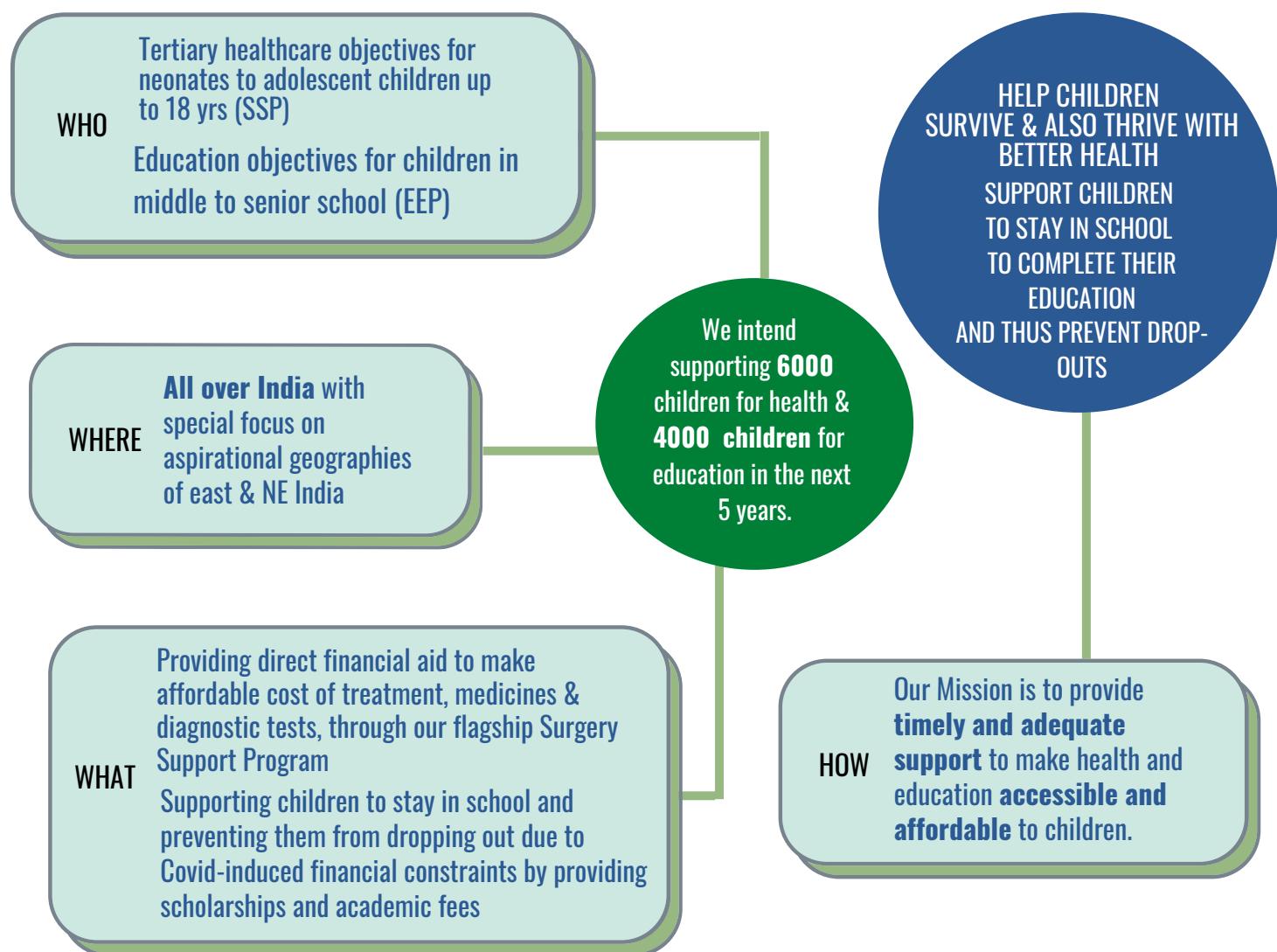
Cancer is the most preventable of all NCDs (non-communicable disease). According to a conservative estimate from the Indian Cancer Society, more than 70% of childhood cancer is now curable with modern therapy. In the West, survival rate is as high as 80-90% in some cancers.

India sees over 50,000 children getting diagnosed with cancer every year. Proper awareness to detect it, timely screening to map its growth and equitable healthcare opportunities to treat the disease, are the only way for India to match up to the rest of the world in cancer cure.

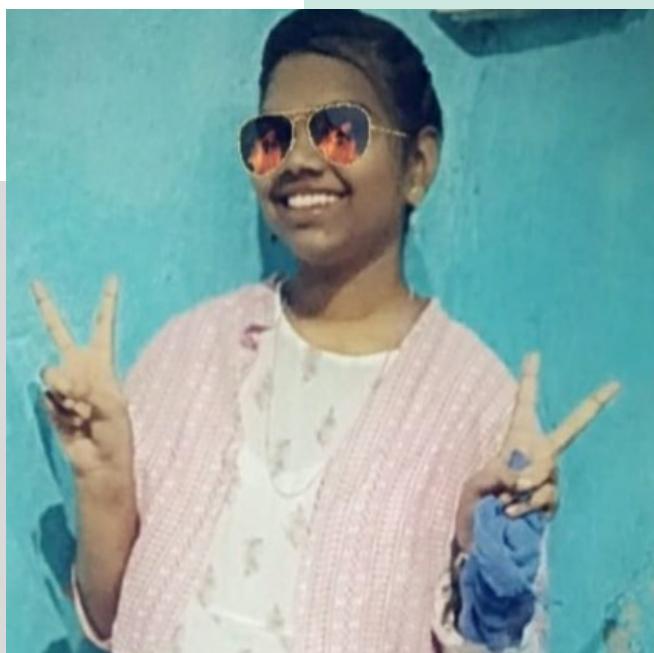
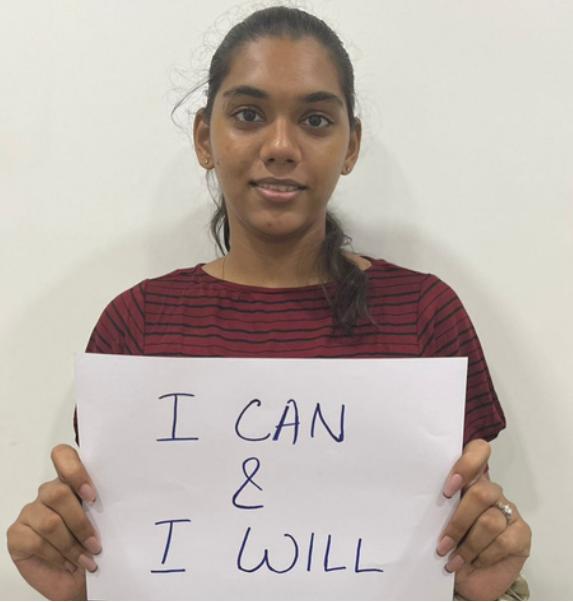
This shows that if healthcare is accessible to the socially disadvantaged and the economically challenged, there is a good cure rate for their ailments; even critical ones like cancer, heart diseases, and kidney, liver or blood disorders.

**Over the last few years Ekam Foundation Mumbai has been tirelessly working towards addressing the overarching issues of health and education.** As the second vertical of Ekam's work, education support is growing by the year. It has become imperative to stand with children who want to continue studying but face the threat of dropping out due to financial crunch.

## THE EKAM THEORY OF CHANGE



# #savinglives #buildingconfidence



providing timely financial aid to the neediest of the needy for healthcare and education

## WHAT ARE WE DOING TO ADDRESS THIS PROBLEM

**Ekam Foundation Mumbai** dedicatedly works for better quality health, education and well-being of every child, irrespective of their economic status, race and religious background.

The two main verticals of our work cover health and education working in sync with the global agenda of UN's SDGs, embracing its principle of " leaving no child behind"

Under our flagship **Surgery Support Program (SSP)** we aspire to bring hope to children from the marginalized communities struggling with life threatening ailments by providing financial assistance to these children. The thrust of the program is on non-communicable diseases requiring elective surgeries and other tertiary healthcare needs. By developing a network of government, private and trust-run hospitals, who provide surgeries at subsidized rates in a professional healthcare environment to children of underserved communities, the SSP addresses critical medical issues for the most needy. We hope to reach out to at least 500 children per year across the country.

During FY 19-20 we launched the **Ekam Education Program (EEP)**, identifying a new need of supporting children with academic interests and drive to complete their education, and pursue their dreams of a better future. Our aim is to support deserving underprivileged children with school fees and device support to help them continue with their education through 6th-12th standard, so that they can afford career choices that will enhance their quality of life and secure their future.

Our target is to support 150-200 children per year where we supplement 75%-100% of their annual fees and/ or provide gadgets/devices like laptops or tablets for online educational sessions. We also separately award scholarships to meritorious girls in need, with clear career goals and aspirations. EEF covers the entire country and applications are vetted thoroughly and selected in favor of the most deserving, through multiple rounds of screening.

Helping families afford cost of prolonged treatment like cancer or serious congenital anomalies

Preventing refusal or abandonment of treatment

Addressing neonatal/child mortality & adolescent death

helping afford cost of initial diagnostic tests, screenings and scans

SUPPORTING CHILDREN TO STAY IN SCHOOL AND PREVENTING DROP-OUTS DUE TO COVID-INDUCED FINANCIAL CONSTRAINTS

addressing the overarching issue of health and education by providing direct assistance with funds

## HOW ARE WE DOING IT: OUR PROGRAM VERTICALS

### SURGERY SUPPORT PROGRAM (SSP)

Ekam Foundation Mumbai was started with the idea of providing access to safe, affordable and timely surgical support to less-privileged children. The thrust of the programme is to arrange subsidized elective surgeries for a variety of medical conditions like cancer, congenital heart diseases, spine and orthopaedic, ophthalmic, ENT, heart ailments, liver and bone marrow transplants, NICU and PICU support, burns and accident, and other medical and life-saving procedures essential for ensuring positive health outcomes, through a network of public, trust-based and private hospitals.

Ekam Foundation Mumbai has promoted its helpline number to the key stakeholders like Community Development Officers, Doctors, Health workers, Medical Officers, *Anganwadi-Sevikas* and School Teachers. On identifying children needing hospitalization and surgery support from underprivileged background, they get referred to the Ekam helpline. Ekam Foundation Mumbai also gets referrals from its partnerships with other NGOs, who identify cases at grass root level and refer them to Ekam Foundation Mumbai for financial assistance.





Divya was 3 years old when she was diagnosed with Congenital Heart Disease. When her breathing trouble became acute in the following years, she was advised to go for an open heart surgery. The lockdown restricted opportunities of resourcing funds, and Divya's father, who is a simple farmer from a remote village of Jalgaon, found it doubly challenging to meet Divya's treatment costs. Fortunately enough, through the support of NGOs like Ekam and other similar trusts, the surgery could be carried out finally paving the path for Divya's recovery.

Today Divya is 6 years old and doing very well. She had been home-schooled during her recovery days but will soon be back to school where she can be with her friends and have a normal school life like any other child.

This is 7 year old Ayaan Khan. He and his elder brother, Armaan, who would later become his BMT donor, are part of a small nuclear family from Mumbai where his dad is the sole breadwinner as an auto driver. Ayaan was a 3 month-old, when his parents noticed that his body was turning pale without any specific reasons. Some tests and scans later, it was revealed that Ayan was suffering from Thalassemia Major and that he needed a bone marrow transplant (BMT). During his treatment, Ayan had to go through blood transfusions for 7 long years. Finally, he underwent BMT towards the end of 2021.

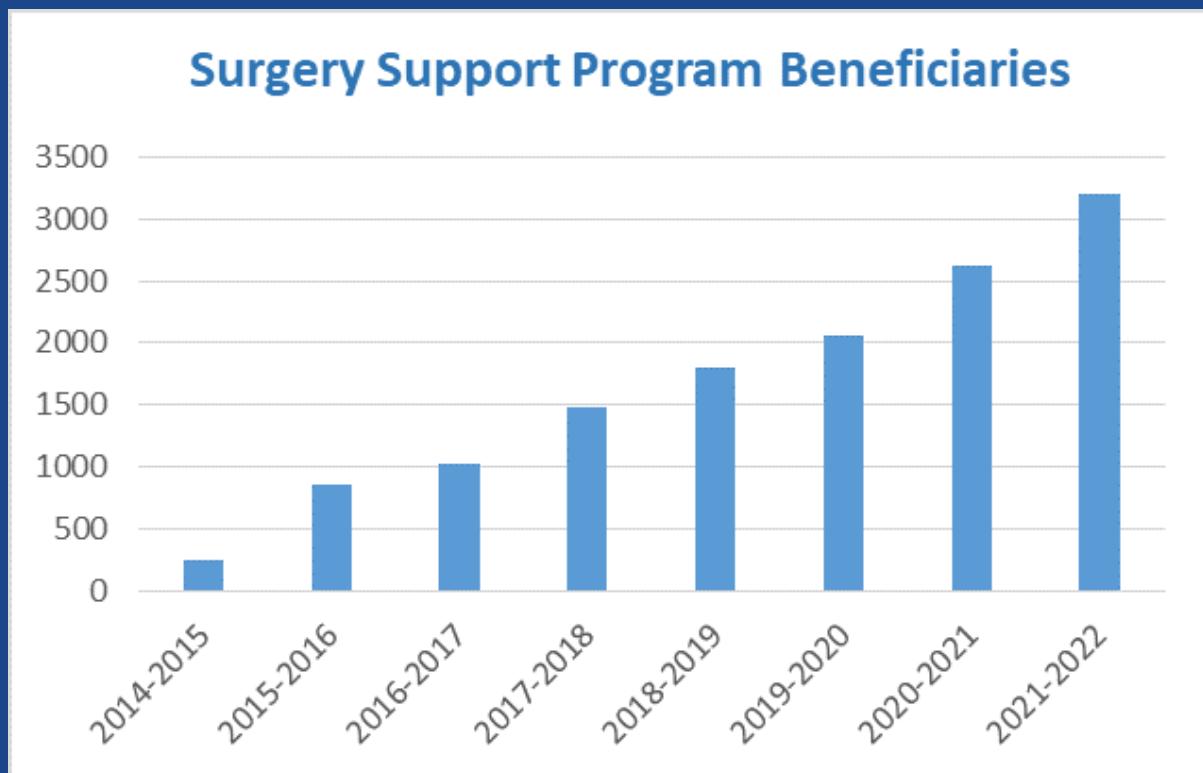
Aayan's BMT was done successfully with help coming from various trusts and foundations, Ekam being a prominent name in that list. He recovered completely and could go back to being healthy and happy, living his normal life.

He has started going to school and is currently studying in 2nd grade.



# Scorecard

Number of Patients

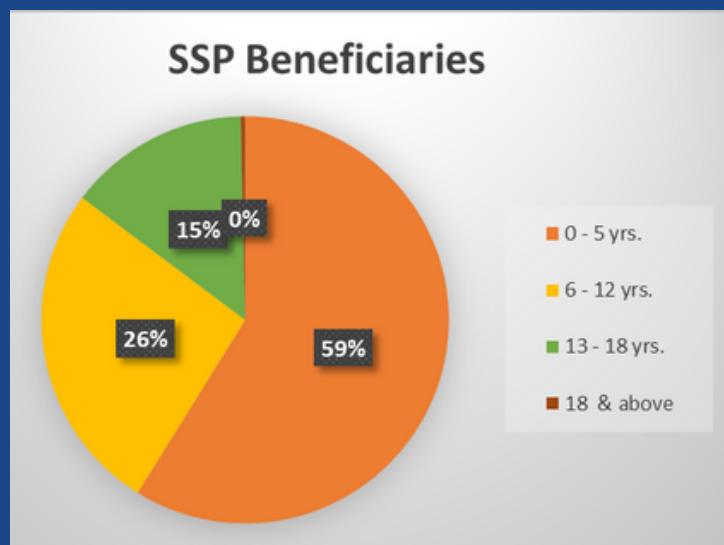


Close to 3500 children supported till date

576 cases sponsored in FY2021-22 through SSP in addition to  
183 adolescent girls separately supported for health check up and vaccination



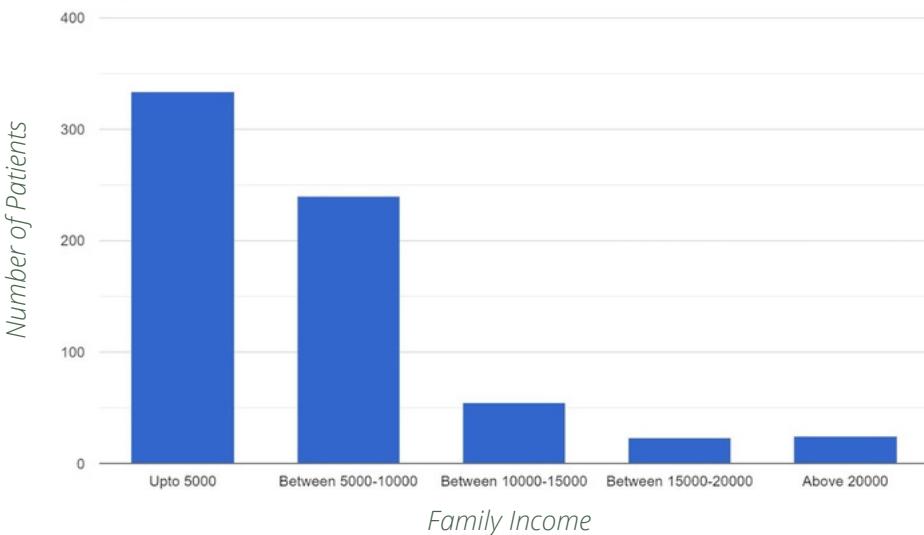
SSP footprints in India



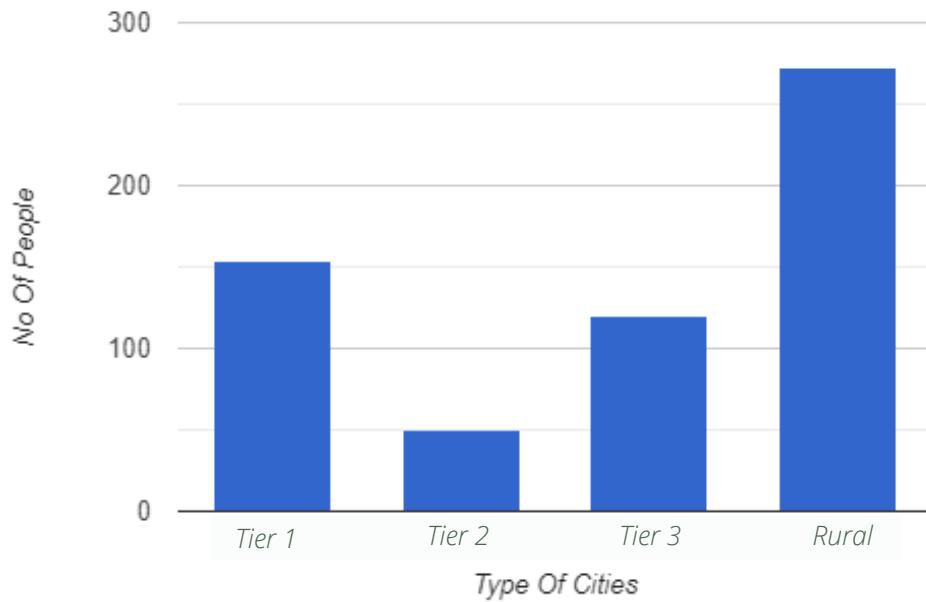
Beneficiary age category

## Beneficiary profile

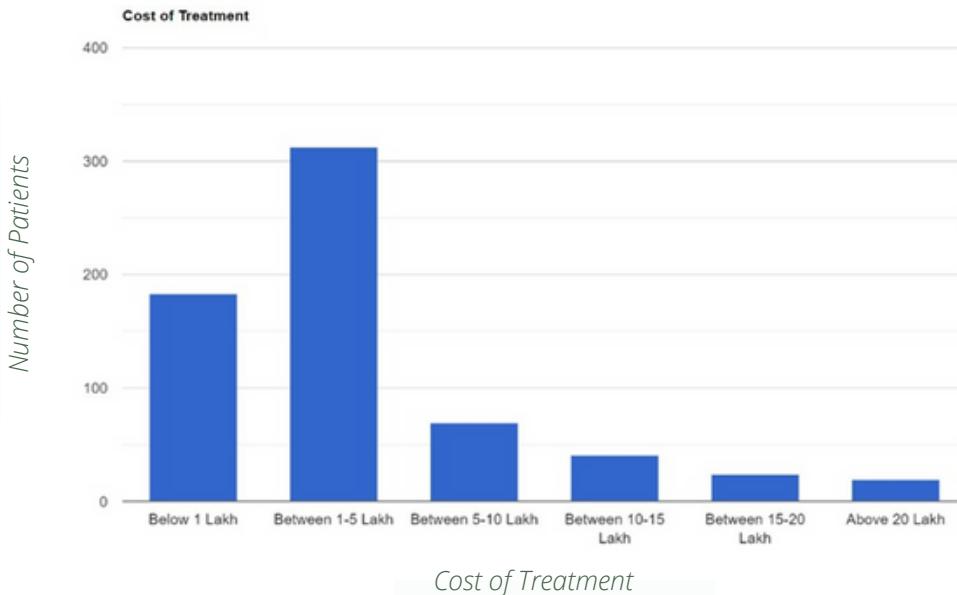
### Monthly family Income in rupees



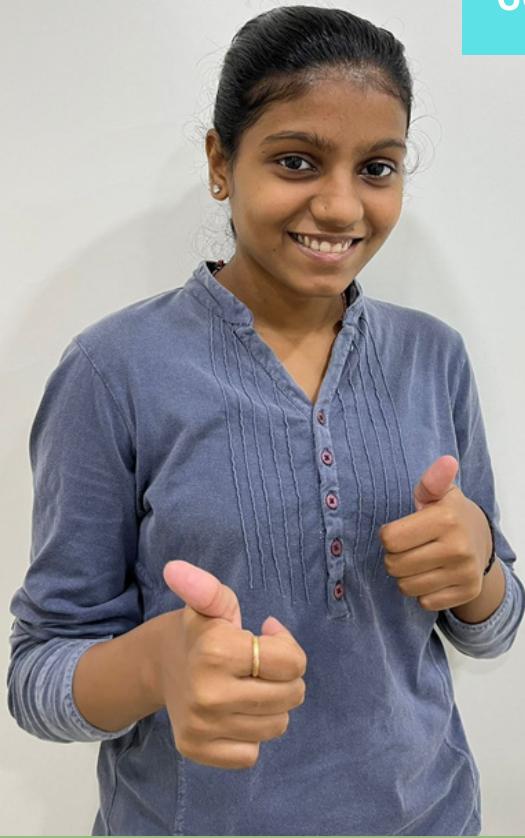
### LOCATION OF PATIENTS



### Cost of Treatment in INR



## EKAM EDUCATION FUND & SCHOLARSHIP (EEP)



Keeping in view the well-being of children, especially girls and children with disabilities, we started the Ekam Education Fund in 2019 to help underprivileged children access good quality education in institutions and schools that provide value based education across the country.

Low End Private (LEP) or 'Budget School' is the term coined for schools that are responding to the growing demand of poor families for good quality private English medium education. There has been a significant growth of the private sector in elementary education in India in recent times.

According to the Indian Human Development Survey (IHDS) carried out in 2005, as many as 51 per cent of children in urban areas and 21 per cent in rural areas were enrolled in private unaided schools. Further, as per the IHDS report, 15 per cent of enrolment of children aged 6-14 years is in the lowest income quartile, as compared to 52 per cent in the top quartile in private unaided schools. Also, there is a serious dearth of public schools for secondary level education in highly populated settlements. These LEP schools charge low tuition fees, and hence meet the demand from the poorest of families for private, good quality education. Location of these schools is usually convenient, closer to the marginalized settlements, and hence easily accessible to children, especially girls.





In the wake of the Covid-19 crisis, the role of the NGO-corporate-entrepreneur partnership has become even more significant in stabilizing the educational ecosystem by finding solutions for education opportunities for children who are financially challenged but have both merit and desire to realize their dreams. Children, despite being less affected by the virus itself, are bearing a disproportionate burden of the implications of the pandemic. Schools have been closed for months, impacting not just children's education, but also their growth and social development. For these students who are the first-time internet users, their families are nowhere financially equipped to buy laptops/tablets for each child in the family, and it has become a struggle to balance home-based online learning with limited access to both data and devices.

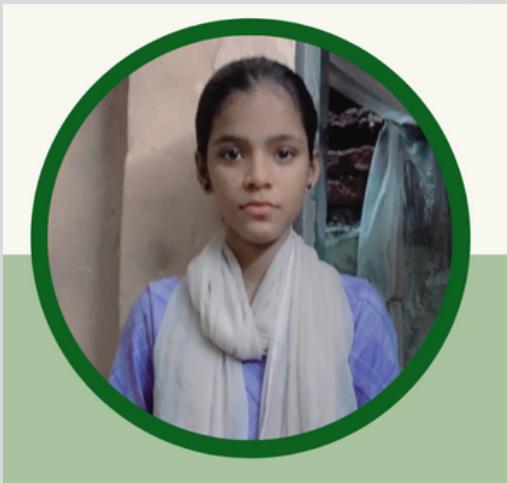
**The Ekam Education Programme** took off during the pandemic with just 28 children in its first cohort. Within two years we are going to cross over 300 children being supported with scholarships, academic fees, tuition fees, device support (laptops and tablets) for online studies, and other stationery and material support for education. We have an existing network of 38 schools and 19 colleges in 12 states in the country. We have reached out to over 280 deserving students from 2020 to 2022. In FY 2021-22 itself, which is the second year of the program, 217 children were supported, with 165 of them being girls (76.03%), and 52 (23.97%) being boys. We aim to expand this program in all states of India by 2025 with education aid to over 1000 students.



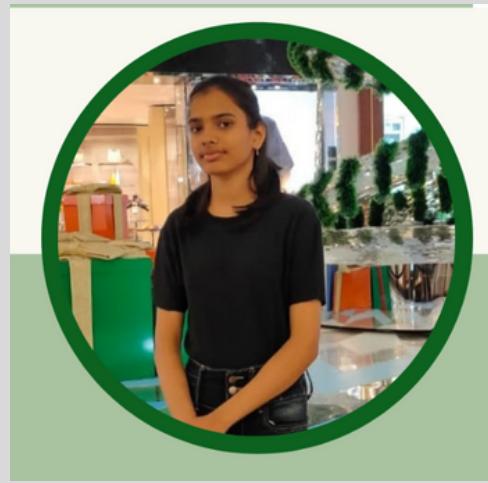
## #scholarshipchampions



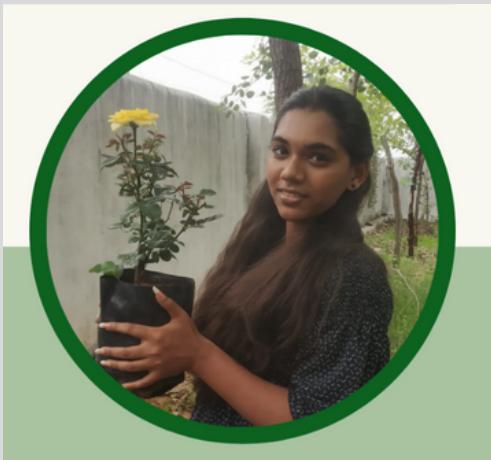
Nasreen



Ishita



mahalakshmi



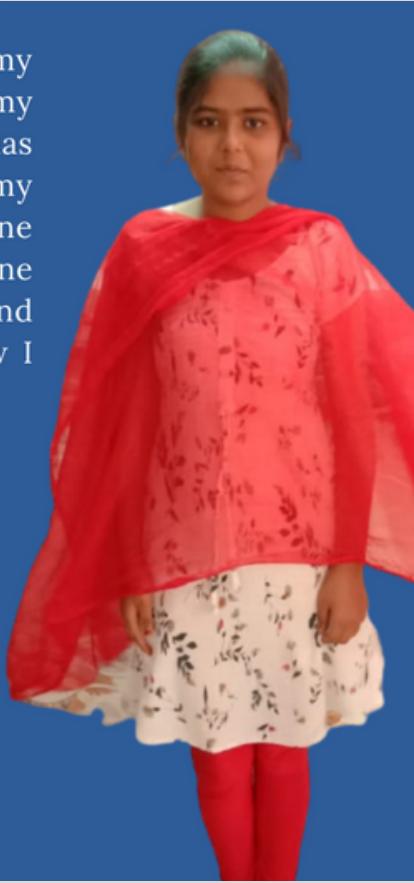
Samreen



"I do not wish to be dependent on my parents. They stay in the village with my brother. I love my grandmother who has raised me and works very hard to fulfil my needs. It was difficult to buy a new phone for online classes but I could borrow one from my uncle. Science is my interest and I cannot give up on my dreams. I know I will do good in the subject"



MAHEK SHAIKH (Class 10th)  
Scholar, Ekam Education Program

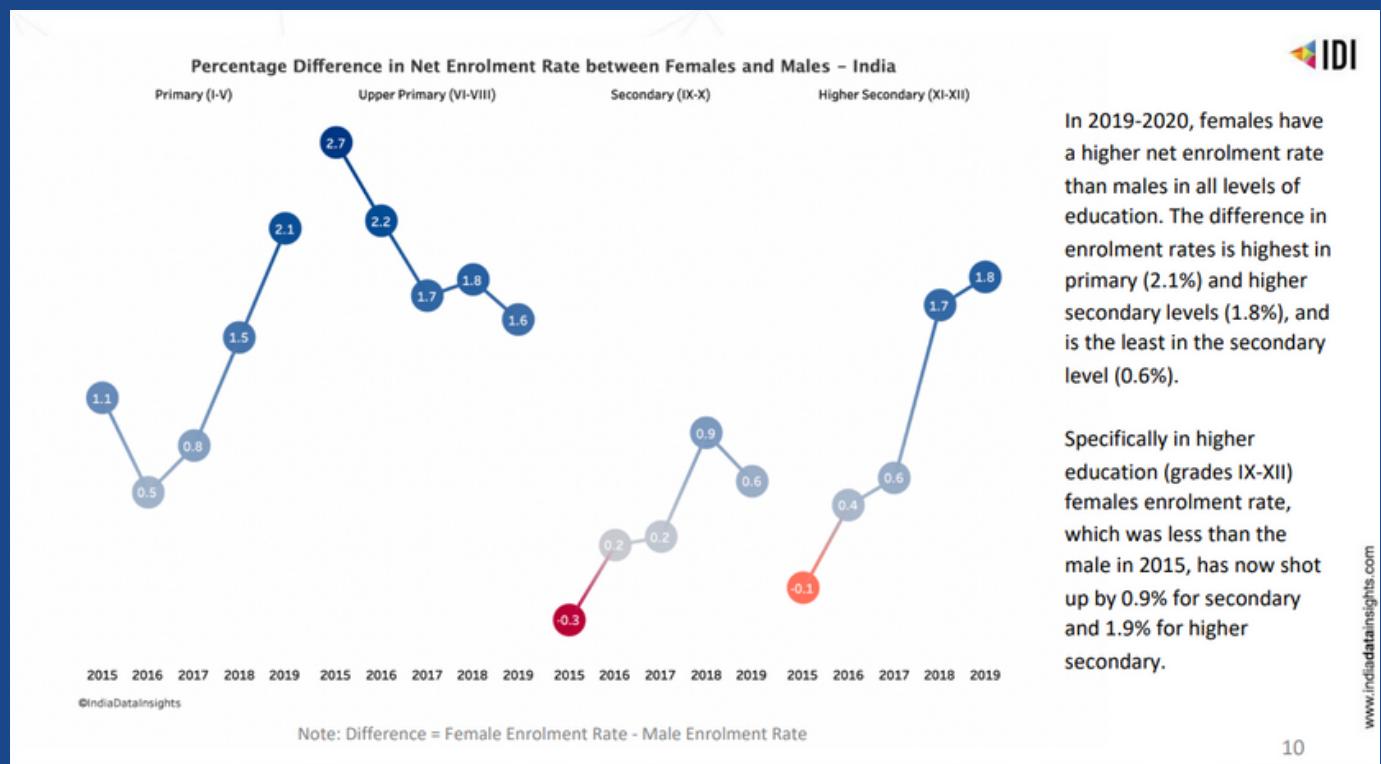
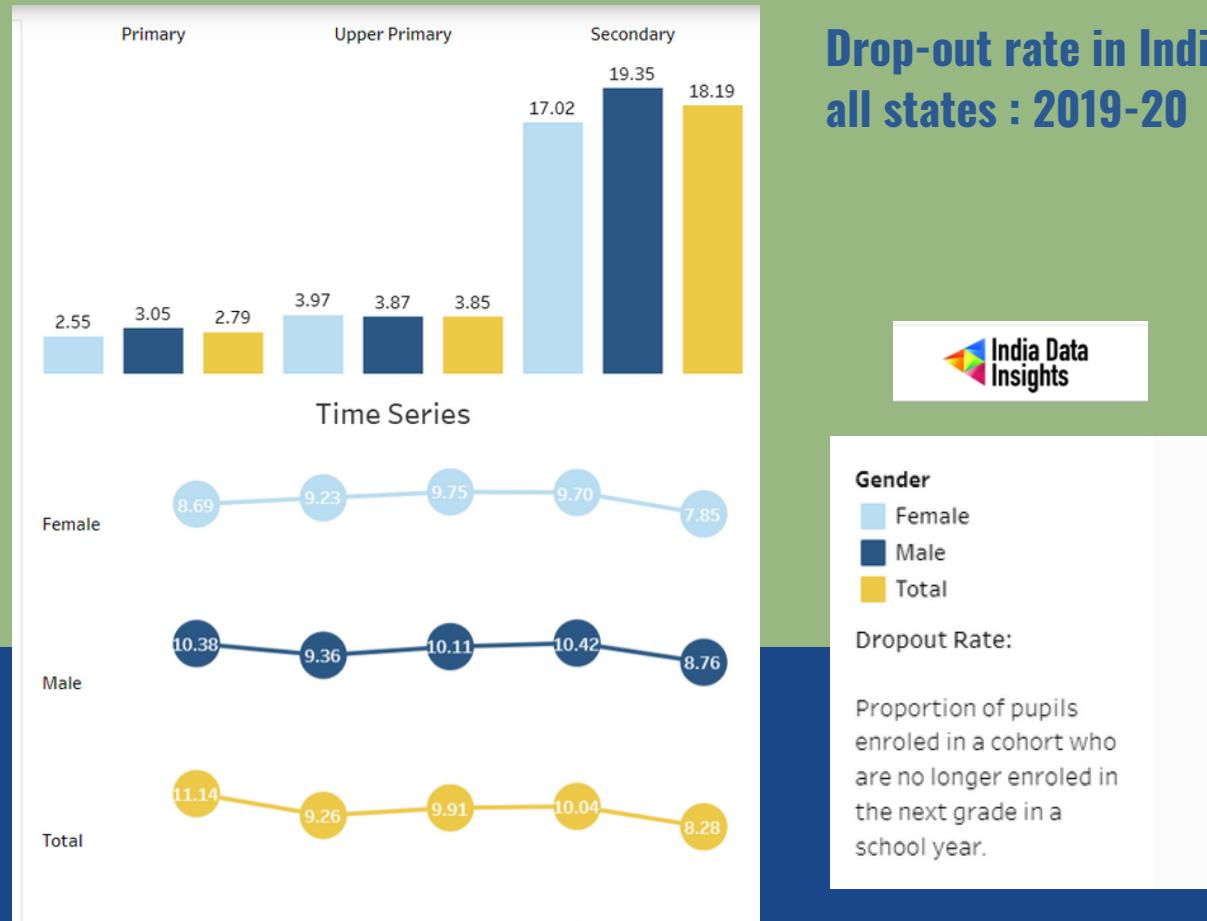


#PowerToGirls

#Education

#YesWeCan

## Drop-out rate in India-all states : 2019-20



Data shows that supporting a girl child in her academic interest gives her equal opportunities to pursue higher education for dreams of a better future. In low income families, a girl's education is more likely to be terminated for lack of funds. The fact that female enrolment in higher classes has shot up by 0.9% is a matter of great hope for Ekam to give wings to these dreams through its program of education support.

**Education is  
Empowerment**



**Education is  
the movement  
from darkness  
to light**

# IMPACT ASSESSMENT & THE WAY FORWARD

## Monitoring and Evaluation

We maintain a robust and ethical system of data collection for our beneficiaries across programmes and in any research that we conduct. For SSP, we have developed control sheets to monitor the medical journey of each child. From the time of admission to follow-ups with hospitals and finally to successful recovery, each patient is assigned a social worker from our team for constant monitoring and support which continues up to a year from discharge. We develop monthly budget and outreach trackers along with qualitative reports for all our programmes. One of our biggest strengths is our process of data collection, its collation and documentation, for tracking and monitoring. We are always on time with our detailed utilization reports to donors as per their mandates of periodical evaluation of fund utilization. This is probably the reason our donors take their leap of faith with us, trusting our commitment and transparency, and having repeated engagement with us over the years. We are always compliant with their statutory/regulatory/CSR requirements, and the fact that we charge nominal overhead and administration costs, adds to our reputation.

We have successfully catered to nearly 3500 kids since our inception. Our outreach has expanded and our network of hospitals has grown from 16 hospitals in 2017 to more than 140 hospitals in 2021. Our ticket for average support has gone up to Rs.1.5 lakh for cancer and up to Rs.75 thousand for critical CHD cases which constitute the two most prominent buckets of our support.

Our target in EEP had been to cover 100 children per year but we ended up supporting over 280 kids already in two years with academic fee support, gadget support (like tablets/laptops) for online study, and other study material support. Our general consideration is to help with 75% of their annual school fees, but we have also been providing up to 100% funding given they fulfill our assessment criteria. We have separately given scholarships to 12 very deserving girls in 2021 for them to pursue higher academic goals.

We are partnering with other NGOs working in the grassroots communities to take our reach to remote areas of the country as well as city-based, less-privileged communities, which lack access to basic amenities of life, like housing, sanitation, healthcare, education, etc.

We believe that our impact has to be deep and long standing. So, instead of primarily concentrating on how many cases we target to cover, the focus is rather on how well we are creating an impact or contributing to a child's overall health. The EEP has assumed larger importance in the pandemic aftermath due to the financial and economic adversity faced by the lower income communities. It has given us a new need to support children with academic interests and dreams of a better future. The SSP is a long standing programme that has been running successfully. We have seen the outcomes of timely treatment given to a child at any age. Compared to all India data available on rate of survival for cancer and CHD, our numbers prove that a child can recover from any life-threatening ailment with proper healthcare.

Now we want make our two core programmes of health and education more robust in reach and bigger in implementation.

We have reimagined all our programmes in the light of the pandemic. Other than the SSP, we will continue mobilising funds for our interim programme of hospital and school infrastructure support work, healthcamps/HPV cancer vaccination drives, and will reach out to hospitals and organizations in need of such support, both in cities and rural areas of India. Our Ekam Education Fund & Scholarships will continue its support to many more adolescent girls in 2022-23 as there has been a high risk of dropout due to extreme financial losses.

Other than the actual running of the programmes, we have periodic newsletter updates, yearly reports (Annual Report) and quarterly review sessions with our advisory board to assess ourselves. The team, including our senior management, attend specific capacity building workshops for organizational growth . This year we also did a visioning exercise with an external evaluator to help us align our vision and goals with our work and help build better organizational skills.

## OUTCOME & IMPACT ASSESSMENT

Sr.No	Types of ailment	No. of cases per category	Mortality	
1	Congenital Heart Diseases	<b>136</b>	6	
2	ENT & Eye	<b>28</b>	0	
3	Spine Orthopedic Surgery	<b>19</b>	0	
4	Accident and Burn Injuries	<b>3</b>	0	
5	Neurological & Brain Tumor	<b>18</b>	2	
6	Kidney & Kidney Transplant	<b>3</b>	0	
7	Abdominal Conditions, Appendicitis	Liver	<b>10</b>	2
		Lung	<b>0</b>	0
		Abdomen	<b>39</b>	1
8	Cancer	B.M.T.	<b>35</b>	6
		Surgery	<b>9</b>	0
9	Blood Disease	B.M.T.	<b>39</b>	2
10	Other		<b>25</b>	0
<b>Total</b>		<b>364</b>	<b>19</b>	
<hr/>				
Sr. No.	Type and Number of Medical support provided			
1	NICU, PICU, ICU Support	<b>81</b>	7	
2	Medical Care Drug & high end investigations	Cancer Chemo	<b>68</b>	4
		Cancer Drug & investigations	<b>10</b>	2
		Blood disease	<b>6</b>	
		Other disease	<b>47</b>	4
<b>Total</b>		<b>212</b>	<b>17</b>	
<b>Grand Total</b>		<b>576</b>	<b>36</b>	

Above is the tracker for the survival rate in each segment of ailments that we support. Here, we have a sample size of **576** children supported in FY 2021-22, where the number of total deaths was 36. This shows we have a **93.75 %** survival rate for all the number of children who have undergone treatment at the time of our funding.

# THIS IS WHERE WE MAKE A DIFFERENCE

## Our Survival Rate for FY2021-22 cumulatively is 93.75%

For Cancer: **94%** (92% including BMT)

For BMT: **89%**

For CHD: **96%**

For NICU: **92%**

"The Success Rate of Bone Marrow transplants in India is around 60 to 85%; patients who underwent an allogeneic transplant for a non-malignant condition had a success rate of 70 to 90% with a related match and 36 to 65% with an unrelated donor".

*as per a report by medical advisory platform LyfBoat*

In India, neonatal mortality contributes to almost two-thirds of the infant deaths and half of the under-five deaths.

Most of the causes of morbidity and mortality in the neonatal period are preventable. These can be avoided by good antenatal and obstetric care and by early interventions in neonatal period.

"The estimated undiagnosed cancer in children is 49%, which implies, that of the thousands aged 0-19 yrs in India who develop cancer every year, only half are diagnosed and even a smaller proportion initiate and complete treatment."

*TOI, Feb 2021*

CHD is the most frequently occurring congenital disorder, responsible for 28% of all congenital birth defects

The estimated number of children born with CHD every year in India approximates 240,000

Around 95 percent of babies born with a non-critical CHD are likely to survive to 18 years of age.

*AIIMS; Journal of Indian Paediatrics, July 2022*

Nearly 10 out of 100 children suffer from CHD in India and with an estimated 25 million children, adolescents and adult with untreated Congenital Heart Disease in the country, the country alone accounts for 46% of the global CHD population

## CAPACITY BUILDING IN HOSPITALS & SCHOOLS



- Dialysis Machine at Lion's Hospital, Navi Mumbai
- Classroom projectors for Shirvane School, Navi Mumbai

Inspite of not directly being our mainstay program, **hospital and school infrastructure and/or equipment support** has become an extended part of our funding objectives for institutions which cater to the underresourced.

# HEALTH & VACCINE CAMPS



A health camp supported by TATA AIG was conducted for **83** girls at Katyayini Balika Ashram, Delhi. The girls were administered blood tests and subsequent medical check-ups by Dr. Sunil Arora. As per reports of each child, the doctor had prescribed medicines and supplements, including sanitary napkins for personal hygiene.



Our first Cervical Cancer awareness and vaccine camp was organised at Raj Bhawan, Lucknow in UP. We provided **100** girls with the cervical cancer vaccine.



*In the news..*

# OUR DONORS

- ATE Chandra Foundation  
Bajaj Allianz Life Insurance Co. Ltd.  
Be Jewelled India Pvt. Ltd.  
Bhanix Finance & Investment Ltd.  
Duroflex Pvt Ltd  
Hindustan Colas Pvt. Ltd.  
Hindustan Foods Ltd.  
H T Parekh Foundation  
ICICI Prudential Life Insurance Company Ltd.  
ICICI Securities Ltd.  
JM Financial Foundation  
MTAR Technologies Ltd.  
Rossari Biotech Ltd.  
Rukmani Social Welfare Trust  
Sachin Tendulkar Foundation  
Sanitation First (FCRA donation)  
SBFC Finance Pvt. Ltd.  
Shri Rukmini Seva Trust  
Sunteck Realty Ltd.  
Tata AIG General Insurance Co. Ltd.  
TCS Foundation  
Quantum ProjectInfra Pvt. Ltd.
- Ananya Lahiri (FCRA donation)  
Ameeta Chatterjee  
Ashwin Dhirajlal Parekh  
Bhavik Narsana  
George Mathew  
Harmendra Gandhi  
Indu Madanlal Thukral  
Jayshree Vaidyanathan  
Karan Mukul Desai  
K. Ramkumar  
Kunal Shroff  
Nalin M. Shah  
Madanlal Thukral  
Pavan Kumar Verma  
Sameer Verma  
Sanghrajka Family  
Satish Bhatt  
Soumendra N. Lahiri  
Sridhar Narayan  
Sudhinder Khanna  
Suvalaxmi Chakraborty  
Venugopal Manghat  
Vijay Chandok

# WHY US?

## Our USP:

- Child-focused approach to the problem
- Focus more on depth rather than breadth
- Goals are always aligned with our philosophy of saving lives, one child at a time.



Due diligence and meticulous screening of beneficiaries is our strength and differentiation. Corporate governance, integrity in utilization of donor monies and accountability are the driving values of the organization.



We have a competent team, and a senior paediatrician on our board. Nearly 90% of funds are allocated directly to programs so our administrative cost is low.



We work in partnerships with hospitals, social workers, schools and other NGOs for referrals. Currently, we work with close to 140 hospitals pan India for surgery support; and 38 schools plus 12 colleges in 12 states, for the education program.



A lot of our senior management team works pro-bono or for a nominal retainer, and we are very passionate about espousing our cause.



We are registered through 12A, and have obtained the 80G certification to get the donor's tax exemption. We submit audited UCs to CSR donors at the end of each financial year. We are also FCRA approved.

# GOVERNANCE

## Our Trustees



**AMEETA CHATTERJEE**  
Chairperson &  
Managing Trustee



**DR. VASANTHA NAIR**  
Trustee & National  
Medical Director



**AMEETA KHANNA**  
Trustee

## Our Advisory Board



**DR. ANIL KHANDELWAL**  
Former Chairman, BOB  
Motivational Speaker & Advisor



**NISHI VASUDEVA**  
Former CMD, HPCL



**SID KHANNA**  
CMD, IEP Fund Advisors



**SOUMENDRA LAHIRI**  
Partner  
ChrysCapital Associates LLP



**DEEPA VARDARAJAN**  
Co-founder & Director,  
Pramiti Philanthropy

# COMPLIANCE

*Ekam Foundation Mumbai has been awarded **Gold Certificate** for transparency by **Guidestar India** since FY2018-19 (GSN 11245)*

*We have successfully completed the **Compliance Complete Certificate (CCC) programme with Centre for Advancement of Philanthropy (CAP)** in March 2019. The CCC Program is a comprehensive compliance review and capacity building exercise that educates NGOs on compliance requirements covering core areas of NGO management. It has created a space for us to institute policies and systems that ensure we remain compliant and thereby enhance our credibility.*

*We are registered under the **Foreign Contribution Regulation Act (FCRA) 2010** and are eligible for foreign donations*

## Key Documents

Registered Name of the organization: Ekam Foundation Mumbai  
Registered as a Charitable Trust in Mumbai [E-31034 (Mumbai)]

Date of Registration: 20th October, 2014

PAN : AAATE5999C

NITI Aayog Darpan : MH/2018/0183341

# FINANCIALS

## Balance Sheet as on 31st March 2022

Liabilities	2021-22	2020-21	Assets	(Amount in lakhs)	
				2021-22	2020-21
Corpus Fund	27.84	8.00	Fixed Assets		
Restricted Fund	115.40	84.43	Loans and Advances	1.45	0.39
Loans & Duties		-	Sundry Debtors		
Sundry Creditors			Deposits	98.77	64.80
Outstanding Expenses	1.37	5.22	Cash & Bank	72.10	56.94
Capital Fund	27.71	24.47	Total Assets	172.32	122.13
Excess of income over Expenditure					
Total Liabilities	172.32	122.13			

## Income & Expenditure Account

For the year ended 31st March 2022

	(Amount in lakhs)	
	2021-22	2020-21
Income		
Donation	514.09	342.94
Other Income	2.41	6.78
Excess of Expenditure over Income trs to capital fund	-	24.30
Total Income	516.50	374.02

## Expenditure

Donation Expenses		
Medical Expenses (Surgery Support)	298.05	303.03
Admin Expenses	57.81	44.26
Educational Expenses	21.82	26.20
Covid relief	134.96	-
Audit Fees	0.62	0.53
Excess of income over Expenditure trs to Capital Fund	3.24	-
Total Expenses	516.50	374.02

Note: Admin cost (Employee Cost, Rent and other office expenses) under 12% of amount received.

# FINANCIALS

## SCHEDULE VIII [ Vide Rule 17 (1) ]

Register No. : E - 31034  
 Name of the Public Trust : EKAM FOUNDATION MUMBAI TRUST  
 Balance sheet as at : 31st March 2022

FUNDS & LIABILITIES	Rs.	Rs.	PROPERTY AND ASSETS	Rs.	Rs.
<b>Trust Funds or Corpus (Refer Note 3):-</b>			<b>Immovable Properties (at cost) :-</b>		
Balance as per last Balance Sheet	8,00,000		Balance as per last Balance Sheet	-	
Add: During the year	19,83,886	27,83,886	Additional during the year	-	
			Less : Sale during the year	-	
			Depreciation upto date	-	
<b>Other Earmarked Funds :-</b> (Created under the provision of the trust deed or scheme or out of the Income)			<b>Investments</b>	-	
Depreciation Fund	-				
Sinking Fund	-		<b>Furniture and Fixtures:-</b>		
Reserve Fund	-		Balance as per last Balance Sheet	-	
Restricted Fund (Refer Note 4)	1,15,40,272	1,15,40,272	Additions or deductions during the year	-	
			(Including Depreciation)	-	
<b>Loans (Secured or Unsecured) :-</b>			<b>Loans (Secured or Unsecured) :-</b>		
From Trustees	-		Good/Doubtful	-	
From Other	-		Loans Scholarships	-	
			Other loans	-	
<b>Liabilities :-</b>			<b>Advances :-</b>		
For Duties & Taxes	55,102		To trustees	-	
For Expenses	25,235		To employees	-	
For Advances	-		To Contractors	-	
For Rent and Other Deposits	-		To Lawyers	-	
For Sundry Credit Balance	-		To Other	1,18,435	1,18,435
<b>Provision :-</b>					
Provision For Audit Fees	56,700		<b>Income Outstanding:-</b>		
Provision For Income Tax	-		Rent	26,776	
<b>Income and Expenditure Account :-</b>			Interest	-	26,776
Bal. as per last Balance Sheet	24,47,303		Other Income	-	
Less : Appropriation , if any	-		<b>Cash and Bank Balances :-</b>		
Add : Surplus (As per I & E A/c)	3,23,702		(a) In Current account (ICICI Bank)	64,79,925	
Less : Deficit (As per I & E A/c)	-		(b) In Current account (SBI Bank)	7,30,040	
			(c) Fixed Deposite with ICICI Bank	71,26,500	
			(d) Fixed Deposite with HDFC Bank	23,00,000	
			(e) Cash Balance	523	
			(f) With the trustee	-	
			(g) With the manager	-	
			(h) Security Deposit for office premises	4,50,000	
			(i) Advance for hotel booking	-	1,70,86,989
<b>Total</b>		1,72,32,200	<b>Total</b>		1,72,32,200

As per our report for even date

For CAS & Co.

Chartered Accountants

F. R. N. : 111075W

Sajjan Kanodia

Partner

M. No. : 048047



Place : Mumbai  
 Date : 05.08.2022

For EKAM FOUNDATION MUMBAI TRUST

Ameeta Chatterjee  
 Trustee



Place : Mumbai  
 Date : 05.08.2022

# The Team

## BOARD

Ameeta Chatterjee : Chairperson & Managing Trustee  
Dr. Vasantha Nair: National Medical Director & Trustee

## SENIOR MANAGEMENT

Aditi Kothari : Head, Operations  
Dhrithsha Lahiri : Head, Partnerships & Communication  
Shalini Awasthi : Head, Education  
Meenu Dhru : Senior Consultant, HR  
Shreeja Nambiar : Senior Consultant, Tech & Education  
Somenath Chatterjee : Senior Consultant, Eastern Region  
Alok Sinha Roy: Senior Consultant, PSU & Govt.

## PROGRAM TEAM

Sara Hassan : Program Head  
Deepika Shah : Finance Manager  
Priya Shinde : Senior Program Associate  
Monideepa Chowdhury : Senior Program Associate  
Supriya Yadav : Surgery Support Supervisor  
Pritee Keer : Program Associate  
Ashwini Dhere : Program Associate  
Selvira Dbritto : Program Associate  
Shailendra Janawlekar : Program Associate  
Jayesh Kelkar : Program Associate  
Anant Tandel : Office Assistant

## #EkamWeStand





Mezzanine Floor, DGP House, 88-C, Old Prabhadevi  
Road, Mumbai – 400 025

Helpline: 8591621530

[www.ekamfoundationmumbai.org](http://www.ekamfoundationmumbai.org)

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 <http://www.linkedin.com/company/ekam-foundation-mumbai>